

# COMPANY PROFILE



UNIFIED  
COMMUNICATIONS  
& WIRELESS



STORAGE  
VIRTUALISATION  
& CONTINUITY



SECURITY  
& IDENTITY  
MANAGEMENT



SYSCARE SUPPORT  
& MANAGED  
SERVICES

**ans**  
group

Business Challenges... Technology Solutions



WHY SHOULD YOU PARTNER WITH US? ||

## WHY SHOULD YOU PARTNER WITH US?

ANS Group is a highly acclaimed I.T. and Telecoms solutions provider offering a comprehensive range of award-winning solutions in Unified Communications & Wireless, Virtualisation, Storage & Continuity and Security & Identity Management all backed by our industry leading 24/7 Managed Services. Working closely with key partners such as Cisco, VMWare, Citrix, Microsoft, Novell, Smart Identity and Hitachi Data Systems, we provide our customers with only 'best of breed solutions' that offer real business benefits.

“Operating within both public and private sectors ANS Group delivers consistently high levels of customer service through all project deployments and ongoing support to its 400 plus client base.”

## OUR PEOPLE

Our employees are not only among the most highly qualified IT professionals in the industry, they are also passionate about service. Going above and beyond to exceed clients' expectations is intrinsic to our culture. Our people draw on their up-to-date technical knowledge, extensive practical experience and their understanding of technology trends to create scalable solutions that deliver sustainable value.

## OUR ENGAGEMENT WITH CLIENTS

ANS Group seeks to become trusted technology advisors to our clients, helping them to navigate the maze of diverse technology vendors and solutions. We place our client at the centre of everything we do and focus on performance excellence. We take our commitment to our clients seriously. Our service delivery is based on proven methodology coupled with industry best practices and standards. Our clients trust our judgement because our focus is on understanding their business and their challenges, and understanding how technology can accelerate the attainment of their business goals.



“ANS Group is about more than just cutting edge technology solutions. We are about delivering business value and enabling processes that improve productivity.”

## || | OUR BUSINESS VALUES

**We can help you address critical business issues like:**

**Driving operational efficiency of IT infrastructures**

We balance the ongoing issue of driving down operational costs versus improving reliability, flexibility and quality of service.

**Creating profitability**

We develop and improve your communications channels to deliver lasting customer relationships at lower costs.

**Improving employee productivity**

We improve your collaboration to deliver greater employee productivity, improved information sharing and knowledge management.

**Securing networks, applications and data**

We reduce your risk by offering solutions that protect, detect, control and respond to external and internal incidents and threats.

### **Maximising the value of digital assets**

We maximise the value of your information while minimising the cost of creating, sharing and storing it.

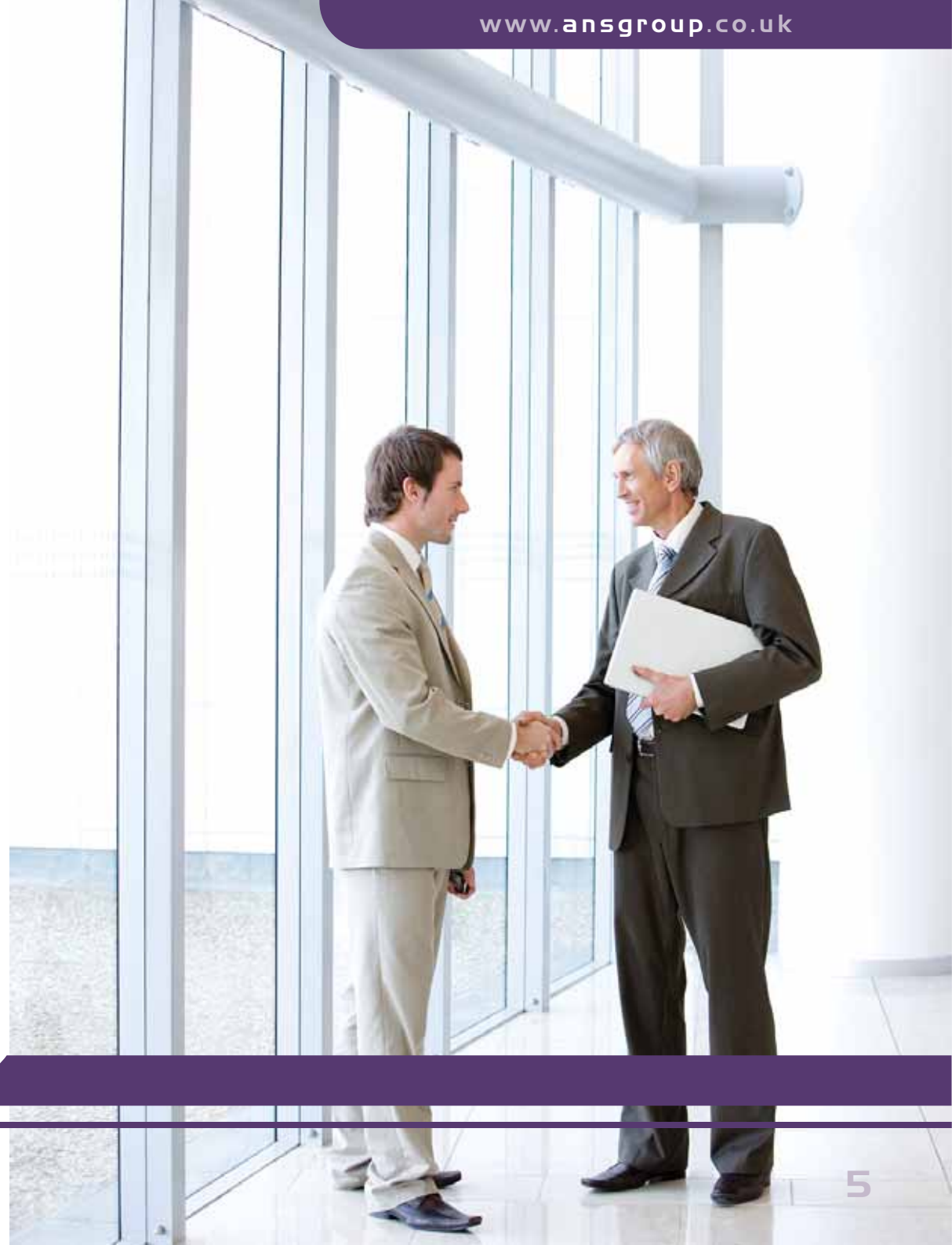
### **Giving peace of mind**

We give you the peace of mind that your systems will be available to the business when the unexpected happens.

We pride ourselves on our ability to identify technology trends and understand how they influence business operations. We anticipated that businesses would want to broaden their communication reach and we understand that the IP network would become the foundation of all business communications.



“By staying ahead of emerging technology trends we help you to cost-effectively extend your current investments in IT infrastructure.”





# UNIFIED COMMUNICATIONS & WIRELESS

## OVERVIEW

**Communication is the lifeblood of today's business. Interaction with colleagues, customers, suppliers, business partners and information sources is constant. Organisational productivity and effectiveness depends on 24x7 real-time access from any location and any PC, laptop, PDA or mobile.**

The network is at the core of this communication and interaction, providing fast, secure connectivity that drives business operations. Our network integration solutions and services ensure that your communication networks deliver the performance your business relies on.

Our unified communications solutions offer new and integrated channels for connectivity, communication and collaboration that improve business processes and overall productivity. The convergence and integration of traditional communication methods with new technologies (IP telephony, instant messaging, video conferencing, collaboration, presence services and mobility) allow for better communication, enhancing your business agility while driving down costs and reducing risk.

## OUR UNIFIED COMMUNICATIONS SOLUTIONS INCLUDE:

**Network Infrastructure** We provide secure, resilient networks that exploit the advantages of convergence, with QoS as a foundation for business communication.

**Telephony** We provide a secure and robust IP voice infrastructure as the platform for richer communication and collaboration.

**Integrated Collaboration** We help you to reduce costs and improve business process speed by integrating multiple communication channels and presence within your users working context.

**Visual Communications** We implement video conferencing to improve interaction and the quality of remote collaboration, eliminating the time and cost of penalties of travelling.

**Wireless and Mobility** We incorporate internal and external wireless technologies as part of the connectivity architecture and build mobility services that enable you to access mission-critical information and applications, irrespective of location, in the most cost effective manner.

**Location Based Tracking** Utilising your wireless network and RFID, we offer location based tracking solutions allowing you to pin point equipment or people within your organisation.

**Network and Service Management** We offer network and service management solutions to improve your own service levels while simultaneously lowering costs.



# STORAGE, VIRTUALISATION & CONTINUITY

## OVERVIEW

**Our portfolio of Storage, Virtualisation & Continuity helps businesses to reduce the risk associated with IT disruption, improve operational efficiency and minimise cost and complexity. We do this through solutions focused on consolidation, continuity and compliance in your data centre and storage environment.**

## CONSOLIDATION

The age of distributed computing has resulted in data centres with hundreds of servers that typically only host one application each. We can provide you with consolidated, virtualised and highly available infrastructures that help you lower your operational cost and complexity, reduce risk and take what is often the first step towards a more environmentally friendly IT infrastructure.

## CONTINUITY

The importance of system and data availability and integrity makes data protection a critical part of an overall storage strategy. We provide the processes, technology and best practices to increase backup and recovery success rates and to provide disaster recovery planning to minimise the risk of disruption to IT and production time.

## COMPLIANCE

We can help to comply with the changing regulatory environment while minimising risk, improving control and efficiency and reducing costs. We partner with industry-renowned technology vendors and service providers to offer end-to-end information lifecycle management solutions for structured (database), semi-structured (e-mail) and unstructured (files) data.

## OUR STORAGE, VIRTUALISATION & CONTINUITY SOLUTIONS INCLUDE:

**Virtual Desktop Infrastructure** This could be the most significant advancement this decade giving you instantaneous scalability with management and reliability, second to none.

**Server and Storage Consolidation** We address the challenge of increasing servers and applications with our consolidation, virtualisation, data replication, server and application monitoring, clustering and managed storage solutions.

**Storage Networking** We develop a single intelligent infrastructure for voice, video and storage with a common framework for security, QoS and management.

**Backup and Disaster Recovery** We can deliver you an enterprise-wide backup and recovery infrastructure, disaster recovery and managed backup solutions.

**Archiving** We help organisations to retain information for regulatory, legal, intellectual property and other requirements with our active archiving solutions.



## SECURITY & IDENTITY MANAGEMENT || |

### OVERVIEW

The risks today are not only from external sources but also from 'so called' trusted sources. The vulnerabilities extend to any number of sources both friendly (mobile and remote workers, business partners, clients) and malicious (viruses, hackers, corporate espionage and sabotage).

In response to these market changes, security technology is moving away from the stand alone products. It is now embedded in the core network infrastructure and operating systems fabric.

Self Defending Networks are the key to protecting your business in the future. The only way to assure the integrity of your network, information and applications is to integrate security into all technologies and devices to build a secure infrastructure.

### OUR SECURITY SOLUTIONS INCLUDE:

**Access Management** Based on our Identity Management Solutions, our solutions use strong authentication/tokens and identity based network access control to ensure that people access the right systems at the right time from the right place.

**Content Security** We protect you from malicious content and information theft through technologies like firewalls, e-mail scanning and desktop security products.

**Intrusion Management** We create controlled and secure access through IPS (Intrusion Prevention System), hosts IPS, security event and information management, IDS (Intrusion Detection System) and vulnerability management.

**Perimeter Security** We secure your internal network from unauthorised external access through stand-alone, VPN concentrators and UTM (Unified Threat Management) devices.

**Single Sign On** We provide you with a secure Single Sign On solution to increase end user productivity and reduce helpdesk calls.



## **SYSCARE SUPPORT AND MANAGED SERVICES**

“SysCare provides a range of services designed to complement your existing IT resource, from 3rd & 4th line support, across the whole breadth of your IT systems, to fully managed services to proactively manage your environment.”

### **3rd / 4th Line Support**

In conjunction with the priority system down service one of the core support offerings from SysCare is our 3rd / 4th line support service

#### **Key Benefits**

Provides access to a team of highly skilled engineers to strengthen your existing team.

We have deployment experience and knowledge of real world deployments .

Large knowledge base to support your senior engineers.

Structured service levels based on call severity.

Multi-disciplined engineering staff use to dealing with mixed environments.

Skilled and experienced engineers you can rely on to resolve the problem quickly, who are use to dealing with issues that your own internal IT staff may only see once a year ... if ever.

### **MANAGED SERVICES**

#### **Typical Value Adds**

Remote monitoring software to allow us to proactively identify issues.

Removing the worries of checking that backups have worked, servers are patched, directory structures are healthy, etc.

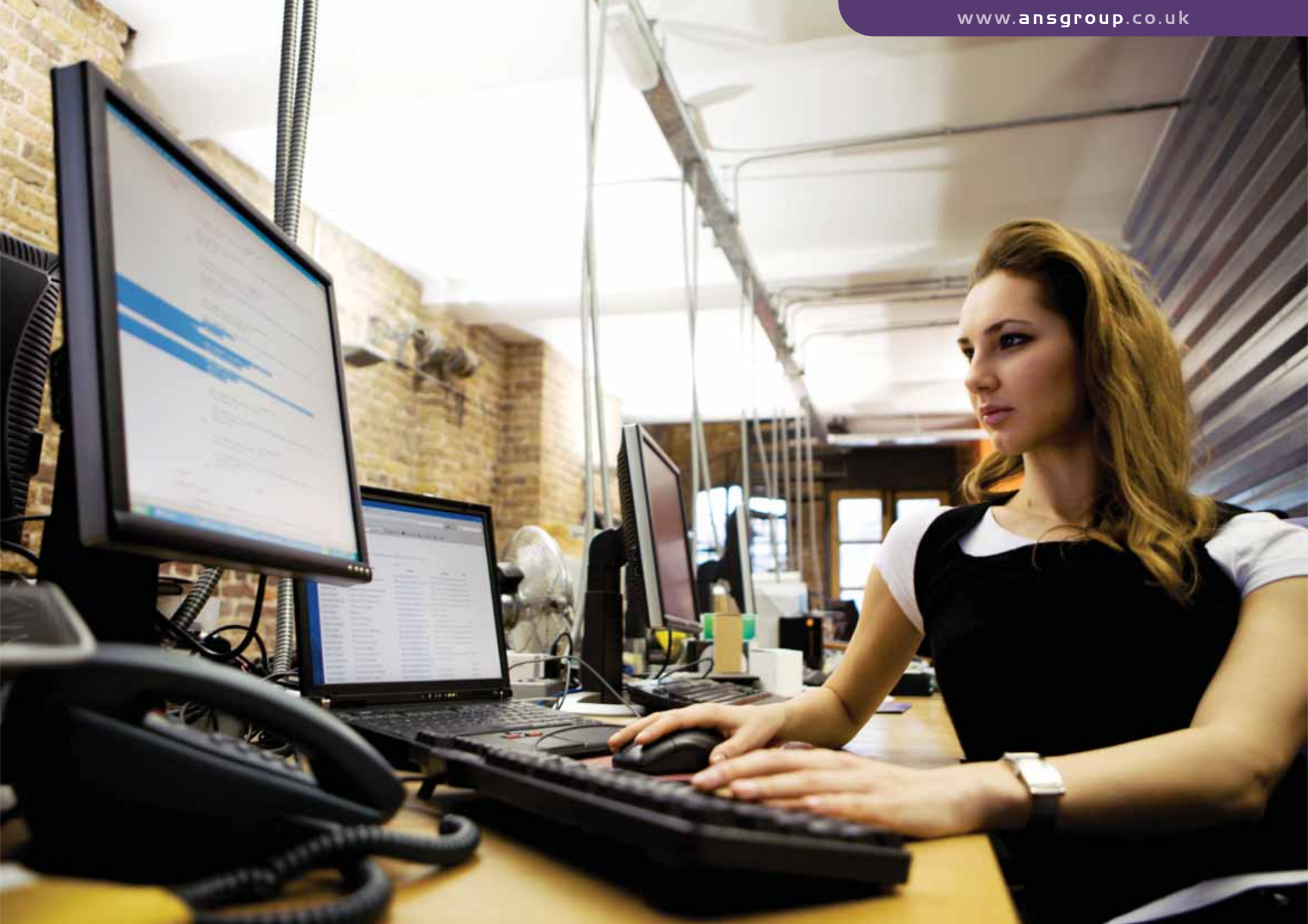
Rapid onsite response in event of critical server / system down issues.

ITIL process & service level monitoring resulting in improved resolution time.

Improved understanding of the customer network aiding fault diagnosis.

Managing hardware failures.







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